**Transfer Agreement**

Grayson College: A.S. Business Administration  
and  
Southeastern Oklahoma State University: B.B.A. in Management  
Major Code: 027

**Grayson College Courses**
- ENGL 1301 Composition I #
- ENGL 1302 Composition II #
- GOVT 2305 Federal Government #
- GOVT 2306 Texas Government #
- HIST 1301 U.S. History I #
- HIST 1302 U.S History II #
- EDUC/PSYC 1300 Learning Frameworks #
- Creative Arts Core #
- Language/Philosophy/Culture Core #
- SPCH 1321 Business & Professional Communication #
- MATH 1324 Mathematics for Business I
- MATH 1325 Mathematics for Business II
- Life & Physical Science Core (4) #
- Life & Physical Science Core (4) #
- ECON 2301 Principles of Macroeconomics #
- ECON 2302 Principles of Microeconomics #
- BCIS 1305 Business Computer Applications
- ACCT 2301 Principles of Financial Accounting
- ACCT 2302 Principles of Managerial Accounting
- BUSI 1301 Business Principles

**SEOSU Requirement**
- ENG 1113 Composition I
- ENG 1213 Composition II
- POSC 1513 United States Federal Government
- Elective
- HIST 1513 United States History to 1876
- HIST 1523 United States History since 1876
- ORIE 1002 College Success
- Fine Arts
- Humanities
- COMM 2213 Business & Professional Speaking
- Math Requirement
- Elective
- BIOL 1114 General Biology
- PSCI 1114 General Physical Science
- ECON 2113 Principles of Macroeconomics
- ECON 2213 Principles of Microeconomics
- BIM 1553 Business Computer Applications
- ACCT 2103 Fundamentals of Financial Accounting
- ACCT 2203 Fundamentals of Managerial Accounting
- BUS 1133 Introduction to Business

**Total:** .................................................................62
*60 hours will complete the A.S. degree from Grayson College, but extra hours are needed to fulfill SE major requirements.

**GC  A.S. degree completes SE University Core requirements.**

**Remaining Southeastern Oklahoma State University courses:**.........................62 hours
General Business Core........................................31 hours

Required courses:
- BIM 3183 Business Information Management
- BLAW 3123 Legal Environment of Business
- ENG 3903 Technical and Professional Writing
- BUS 2633 Business Statistics
- BUS 3333 Business Ethics
- FIN 3113 Business Finance
- MKT 3233 Principles of Marketing
- MNGT 3113 Management and Organizational Behavior
- MNGT 3243 Production and Operations Management
- MNGT 4633 Business Policy
- BUS 4901 Career Development Seminar

Management Major Requirements................................18 hours

- MNGT 3343 Small Business Management
- MNGT 3443 Supervisory Management
- MNGT 3533 Human Resource Management
- MNGT 4353 Management Science
- MNGT 4653 Contemporary Issues in Management
- MNGT 4663 Entrepreneurship and New Ventures

Electives.................................................6 hours

Electives may be selected from an upper-level ACCT, BUS FIN, MNGT, or MKT course. At least one must be at the 4000 level.

Electives to bring total hours to 124..................................................7 hours

Total hours to complete degree: .................................................................124